

## **Mainstream Data and Keystone Enterprise Services Join Forces in Satellite and Wireless Services Business**

SALT LAKE CITY, November 16, 2020 - Mainstream Data and Keystone Enterprise Services announced today that they have created a new joint venture focused on combining their growing satellite services businesses. The venture, which will operate under the name Mainstream Enterprise Services, builds upon Mainstream's thirty-five-year history of providing highly robust, customizable, and low-cost satellite communications networks plus Keystone's unique systems integration, installation, and on-site service expertise. The combined business now delivers complete, end-to-end satellite and terrestrial wireless communications services that include satellite uplink, space segment, encoding and transmission equipment, earth stations, installation, on-site maintenance, consulting, system integration, and even custom software development.

Mainstream Enterprise Services, by combining Mainstream Data's satellite uplink and 24 X 7 network operations staff with Keystone's integration, installation, and service capabilities, can now provide complete solutions for satellite and internet-based content delivery networks. With the collaboration, Keystone will immediately relocate its staff and operations to Mainstream Data's headquarters and satellite uplink facility in Salt Lake City, Utah, where Mainstream Data will augment Keystone's current customer and technical support from its 24 hours per day, 365 days per year network operations center (NOC). In addition to 24-hour support, Mainstream Data's NOC also supports dozens of mission critical 24 X 7 satellite networks and content delivery networks for the world's largest and most respected information companies.

Keven Cahoon, CEO of Keystone Enterprise Services, noted, "We are thrilled to join forces with Mainstream, a well known and highly respected provider of satellite communications networks for large-scale enterprises. We believe that combining our efforts with Mainstream will give both of us substantially greater scale, a broader array of services for our customers, and a truly integrated experience for all of the companies that use us."

Andrew Loader, Vice President of Mainstream Data and General Manager of Mainstream's satellite business, commented, "It is exciting to think about the additional revenue possibilities we see coming from this combination of two businesses. We have already been able to capitalize on sales opportunities referred to us from Keystone, and we expect many more as we look to the future."

Scott Calder, Mainstream Data's President, and CEO said, "We have collaborated with Keystone for many years, and we have always found Keystone people and the company to be extraordinarily capable and above all else, incredibly customer-focused. When combined with our own networking, uplink, and software development capabilities, this joint

venture provides everything that a forward-thinking client could need in satellite communications, whether it is a dedicated, secure high-bandwidth network that reaches across the continent or occasional use for remote IP connectivity, digital video transmission, or disaster recovery.

#### About Mainstream Data

Mainstream Data is a global satellite communications and content delivery solutions provider, offering a comprehensive range of services, equipment, and software applications for the collection, distribution, and display of digital information. Since 1985, Mainstream Data's "No Compromise Digital Networks" have delivered survival-dependent communications, breaking news, real-time stock quotations, digital images, audio, and video to users around the world for customers that include Bloomberg, The European Pressphoto Agency, Microsoft, The Mega Agency, Technicolor Digital Cinema, Spōk (formerly USA Mobility), and Reuters News Service. Mainstream delivers IP-based satellite networks, terrestrial content distribution, custom software development, and associated services worldwide. For more information about Mainstream, please email the company at [press@mainstreamdata.com](mailto:press@mainstreamdata.com).

#### About Keystone Enterprise Services

Keystone has more than thirty-five years of experience providing solutions that power engagement. Keystone offers fully managed turnkey services for media, technology, and enterprise marketplaces. These services include, but are not limited to, on-site installation and service, 24X7 Technical Help Desk, Full-service maintenance, and warranty work, along with logistics and equipment procurement. All Keystone services include comprehensive Project management.

Keystone delivers customized, managed solutions to meet the specific needs of all of our clients. From complete buildout of extensive uplink facilities, major network-wide reprints, designing, installing, and maintaining large digital signage networks and audio systems. Top companies like Marriott, Honeywell, Louis Vuitton, Armani, Forevermark Diamond, Hyundai, Lego, and Zale's The Diamond Store, to name just a few, have all relied on Keystone to engineer and provide customized managed services to meet their individual needs.